



## For Immediate Release

# **IIJ to Launch the IIJ GIO Migration Solution**

-- Smooth Migration from On-Premise Networks to a Cloud Environment --

TOKYO—October 22, 2018—Internet Initiative Japan Inc. (IIJ, NASDAQ: IIJI, TSE1: 3774), one of Japan's leading Internet access and comprehensive network solutions providers, today announced its launch of the IIJ GIO Migration Solution, a service for the seamless migration of user systems from on-premise networks to cloud-based services.

The solution realizes this migration through a one-stop service with highly experienced IIJ engineers who will conduct the migration operations using Zerto Virtual Replication, a software migration tool that performs realtime replication with a small footprint. The IIJ GIO Migration Solution uses the VMware-based cloud service IIJ GIO Infrastructure P2 Virtualization Platform VW Series ("IIJ GIO VW Series") as its migration destination.

The IIJ GIO Migration Solution offers the following features:

#### Minimal downtime during migration using real-time replication

The solution replicates on-premise systems as-is in a cloud environment and synchronizes the migrated and original systems. Real-time synchronization between the migrated and original systems during the migration allows users to significantly minimize service and business downtime.

#### One-stop provision of the components required for cloud migration

The one-stop solution provides all the components required for migration to the cloud, from building the cloud environment to the migration itself. Because it offers support for everything from migration and replication planning and testing to network construction and operation, the solution allows for simple migrations from onpremise networks to cloud services.

### Pricing

1. IIJ GIO VW Series

Users can freely combine any of the following three resources to meet their specific needs: servers (VMware vSphere ESXi servers), data storage, and networking (VM communications network).

Resource	Specs	Monthly charge (before tax)
Server	16-core CPU, 128 GB of memory	JPY118,000
	16–24-core CPUs, 128–192 GB of memory	JPY228,000
	48-core CPU, 1024 GB of memory	JPY510,000
Storage	NFS 100 GB	JPY 5,000
Networking	1 Gbps private network	JPY2,000

### 2. Migration tool

The migration tool is Zerto Virtual Replication, published by Zerto Ltd. Costs are calculated based on the number of VMs used only during the migration period. Price: JPY7,200 per VM per month (before tax)

### 3. Migration operations

IIJ offers three options for different levels of migration operation services: Basic, Standard, and Premium.

Service Option	Operation summary	Monthly charge (before tax)
Basic	This option provides the construction of the migration environment, from migration need discovery through migration tool setup.	JPY49,800 per VM
Standard	In addition to the Basic services, this option provides VW series setup and other migration destination environment construction operations and migration testing.	JPY99,800 per VM
Premium	In addition to the above two services, this option provides migration operations on the production environment and final operations confirmation.	JPY198,000 per VM

IIJ will continue developing cloud services to support building and administering customers' IT platforms.

## About IIJ

Founded in 1992, IIJ is one of Japan's leading Internet-access and comprehensive network solutions providers. IIJ and its group companies provide total network solutions that mainly cater to high-end corporate customers. IIJ's services include high-quality Internet connectivity services, systems integration, cloud computing services, security services and mobile services. Moreover, IIJ has built one of the largest Internet backbone networks in Japan that is connected to the United States, the United Kingdom and Asia. IIJ listed on the U.S. NASDAQ Stock Market in 1999 and on the First Section of the Tokyo Stock Exchange in 2006. For more information about IIJ, visit the IIJ Web site at https://www.iij.ad.jp/en/.

The statements within this release contain forward-looking statements about our future plans that involve risk and uncertainty. These statements may differ materially from actual future events or results. Readers are referred to the documents furnished by Internet Initiative Japan Inc. with the SEC, specifically the most recent reports on Forms 20-F and 6-K, which identify important risk factors that could cause actual results to differ from those contained in the forward-looking statements.

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